

Teleworkers- the goldmines

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The US Government commissioned a study of teleworkers conducted by Booz Allen Hamilton and the [Executive Summary](#) is available online.



It appears that a potential goldmine of savings is in Teleworking/Telecommuting.

The details on costs and benefits:

- Federal agencies surveyed spend \$310-5,420 per year for teleworkers.
- The average per user annual cost is \$1,920.
- The cost benefits outweighed the costs and the ROIs of 200, 225 & 1500% are impressive.

The study details more. But for brevity, a rare thing coming from this blogger- I'll be short. The study states that there is room for improvement. I'll focus on the numbers and you can [read for yourselves](#) the details. I suggest also visiting [TeleWork Exchange](#). The range being \$310-5420 per user is a significant find.

First, these numbers reveal that there is a lack of strategy, as the study states in implementing broader and strategic strokes is required to be successful or more successful in any telecommuting/teleworking initiative. When this happens the cost range should become narrower and more money saved, more tangible benefits noted.

In the coming days and weeks ahead - hosted/managed services are becoming topics of attention. Telecommuters/teleworkers were found to use whatever means available to do their things at home or in the field and with good reason. Commuting in any metro area wastes time and fuel and wears on people. As energy costs continue upward - telecommuting costs are lower and at least the federal government is reaping benefits (good for taxpayers) and it appears that more benefits are to be had.

I'd guess that some private enterprise and state or local governments aren't too far behind. This seems to be a very good opportunity for Hosted/Managed providers to make a run for. Home workers shouldn't be using their own gear, devices and wares and they do need access to enterprise data and databases - securely and reliably. Transport is key and what resides in the transport at either end is very significant.

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